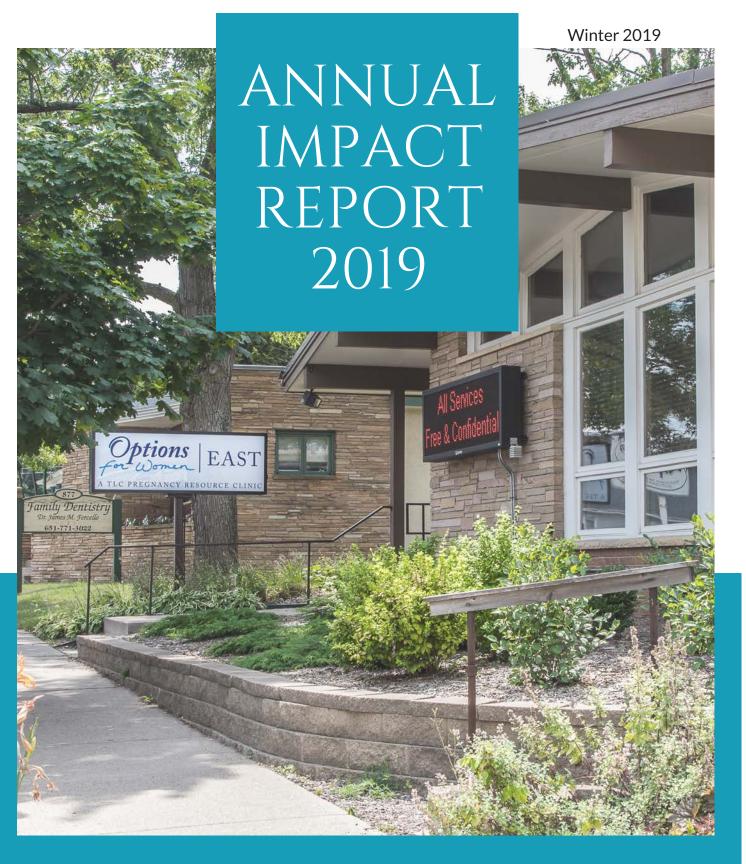
# OPTIONS FOR WOMEN EAST

Pregnancy Medical Clinic St. Paul MN



### **EXECUTIVE SUMMARY**

#### Jennifer Meyer ED

"Ask and it will be given to you; seek and you will find; knock and the door will be opened to you." Matthew 7:7

Over the past year, Options for Women East has been blessed beyond measure. We have seen God open doors that we thought were closed. We asked for guidance and He gave us answers. We sought out new clients and donors, and He brought them to our doorstep.

For 2019, we are asking for prayers for God to place a protection on our clinic, staff, volunteers, and clients. Let us continue to give loving and abundant care to everyone that walks through our doors. Thank you for the gift of Life.

Thank you!

Jennifer Meyer

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### **STAFF**

Jennifer Meyer CLCP | Executive Director

Sydney March | Registered Nurse Abby Layer | Registered Nurse Kacey Jetter | Registered Nurse

Lori Niesen RDMS | Sonographer

Gina Lokken CLCP | Life Coach -Education Team Lead Nicole Beliveau | Education Coach

Leah Lyman | Receptionist Abby Picht | Receptionist Sammi Meyer | Receptionist



### **CONTACT US**

Options for Women East
891 White Bear Ave, St. Paul MN 55106
edjm@optionsforwomeneast.com
www.optionsforwomeneast.com (client)
www.ofwepartners.com (partners & donors)
Hours - M & Th 10-6 T & W 10-7

### ABOUT OPTIONS EAST

Since 1989, Options for Women East has faithfully served the diverse, low-income community of St. Paul by providing women and their families with no-cost life-affirming medical services.

Our guiding principles have been to support, encourage, and assist women in carrying their pregnancy to term and caring for their baby after birth while building a culture that every life matters in our community.

We serve women and their families through our medical and educational programs. Our prenatal care programs give women the medical services they deserve from life-affirming volunteer doctors. Our nursing and ultrasound staff use best practices to provide excellent care. Our life coaches work hard to meet clients at their reality so they can help them reach their personal goals. Our support staff keep the atmosphere warm, supportive, and client-centered.

#### **MISSION**

To empower women to make wise-educated choices and give support during their entire pregnancy journey.

#### VISION

To create a community where women feel loved and supported enough to be the healthy foundation for their family to thrive.

#### ORGANIZATIONAL BELIEFS

We uphold the belief that every life matters from conception to natural death and deserves to be treated with dignity and love.

We believe that women and men considering abortion deserve truthful information in a respectful and compassionate way.

We believe that each woman should have comprehensive information to understand the importance of fertility awareness and using natural forms of family planning.

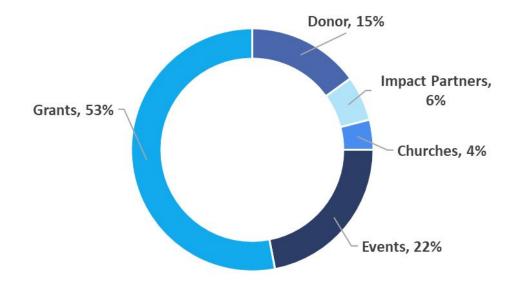


### **DONOR FINANCIALS**

Options for Women East had a successful year for donor relations. We ended the year with \$313,992 in revenue.

#### **CLINIC REVENUE HIGHLIGHTS 2018**

- Received donations for new client and donor websites
- Gifted sidewalk lift and new concrete walkway
- Awarded Order of Malta Grant
- Participated in new area church events
- Successful Banquet and Walk for Life
- Over 2,000 volunteer hours



### CLINIC REVENUE GOALS FOR 2019

- Increase revenue by \$37,500
- Add 300 new names to our mailing list
- Participate in more community awareness events
- Increase monthly impact partners
- Engage more community partners





### **DONOR RECOGNITION**

#### Special Thank You

We are so grateful to all our donors and supporters who continue to stand by with financial support, manual labor, and spiritual renewal.

A special thank you to the following individuals and businesses.

C.M. & A.M.
Ecolift Concrete Raising Inc.
Frank Zamora Concrete Inc.
Big Steer Meats
Nothing Bundt Cakes-Woodbury
Griffith Printing
To the Penny Bookkeeping

### **VOLUNTEER**

One amazing way to help our clinic move forward to change lives, is to volunteer. We are looking for dedicated people who have a passion for creating a culture of life and loving the women that walk through our doors. Open positions are Board Member, Event Coordinator, and Group Class Instructor.





### Save the Date

Annual Celebrate Life Gala
April 13th, 2019
The Royal Golf Club
11455 - 20th St N Lake Elmo, MN 55042
6-7P Social | 7-9P Dinner

Reserve your seat now at www.ofwepartners.com



Keynote Speaker Kristan Hawkins

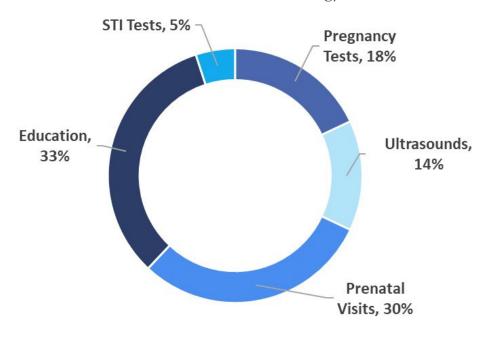


### **CLIENT STATISTICS**

Options for Women East had a successful year for client engagement. We had 2,269 appointments, conducted over 2,102 services, and engaged 347 new clients.

#### **CLINIC PROGRAM HIGHLIGHTS 2018**

- Increased Prenatal Patients and Babies born
- Hired an Education Coach
- Added Doula Services for our clients
- Updated Client Lobby
- RN available every day
- Increased clinic Prenatal Testing/Labs



### CLINIC PROGRAM GOALS FOR 2019

- Increase home visits for each prenatal patients
- Hire full-time office manager
- Increase prenatal program services
- Add Fatherhood Program to multiple locations

#### Services 2018 YTD

Pregnancy Tests 256
Ultrasounds 208
Prenatal Visits 445
Education 479
STI Tests 73



### DEAR OPTIONS FOR WOMEN

#### A client's heartfelt letter to us

We are so thankful for all you did for us in preparation for our new baby. We truly could not have done this year without the help from all of you at Options!

From checking to make sure our baby was healthy, to getting us in a better mind state so we could become good parents, to teaching us how the heck to actually take care of a baby!

You have helped us in so many ways and we will forever be thankful we found a clinic that cared for us so much!

We really could not have started this journey without your help!

Forever Grateful, OFWE Prenatal Patient



### **CLIENT SERVICES**

All services are offered at no-cost

#### PRENATAL CARE PROGRAM

We are filling a tremendous need in our community for excellent prenatal care for those who are uninsured, lack support, struggling with addiction, homelessness, and lacking resources.

#### We offer at no-cost

- Experienced Volunteer Doctors who uphold the dignity of life
- Trained Registered and Public Health Nurses and a Registered Diagnostic Medical Sonographer on staff
- Comprehensive evidence-based prenatal and postnatal services including in house lab draws and specimen collections
- Physician continuity-based hospital delivery and postcare visits
- Collaborative staff engagement to ensure basic physical, emotional, and spiritual needs are met
- Insurance Assistance along with necessary referrals







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### **CLIENT SERVICES**

All services are offered at no-cost

#### PREGNANCY TESTS

The ability to have a medical grade pregnancy test conducted by an RN and a conversation with a Life Coach.

#### **ULTRASOUND PROGRAM**

A limited ultrasound performed by a RDMS to witness the miracle of life by seeing the heartbeat of the unborn child.

#### STI TESTING AND TREATMENT

Promoting women's health by offering a limited number of STI tests while providing treatment and education.

#### EDUCATION/LIFE COACHING

Our individual classes are taught by certified Life Coaches who work with clients to help them find the answers inside themselves while preparing for childbirth and newborn care. Clients earn incentives to support their needs.

#### **GROUP CLASSES**

Our Group Classes are open to any family in the community anytime during their pregnancy journey.

- Childbirth Certified Doula
- Newborn Care RN
- Reproductive Health Intro RN
- Nutrition WIC -RN
- Breastfeeding Basics RN
- Infant Car Seat Safety CPS Certified
- Group Life Coach CLCP
- Fatherhood Meet Up's-Volunteer fathers







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### HOW YOU CAN HELP

We need your financial assistance all year long to continue to give love and support to women who are facing a pregnancy that they are not fully equipped to handle.

Our prayer is to ensure that every woman receives excellent prenatal care, education, and necessary supplies to support mom and baby,

We need YOU to reach our GOALS to give the gift of LIFE!

#### **GOALS 2019**

360 Pregnancy Tests

240 Ultrasounds

150 STI Tests

540 Prenatal Care Visits

600 Education Classes

#### **COST OF GOAL**

\$10,000 Pregnancy Tests

\$26,000 Ultrasounds

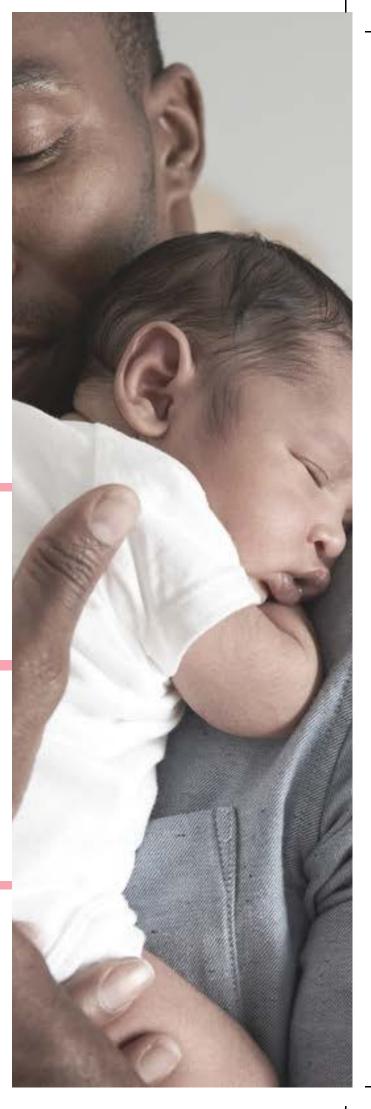
\$10,000 STI Tests

\$112,000 Prenatal Care Visits

\$20,000 Education Classes

#### **GIVING OPTIONS**

Make a ONE Time Gift
Become a Monthly Impact Partner
www.ofwepartners.com
Send in enclosed remit envelope



### OPTIONS EAST BOARD

#### A view from the Board

"Life Happens"

How many times have you heard the phrase "Life Happens"? This remark is most often used in reference to an unplanned event. These events come in different sizes and frequencies and at an alarmingly disproportionate rate in our client base. For whatever reason, we all feel somewhat in control of our lives, in reality, nothing could be farther from the truth. No one knows what tomorrow will bring!

Yes, it is always good to make plans and to work hard to accomplish your goals. The older I get the more I realize that, as much as I want to be, I am not in control. Any single unplanned moment can have a profound effect on my plans and my life's journey. On my sea of life, the winds that blow can have a profound effect on just where my ship winds up.

The same can be said for our clients. They seek us out when "Life Happens". Some of their life experiences have been stormy and they come to Options for Women East looking for shelter from those storms of life. In the safe harbor of our clinic they find help, support, love and a time to think.

At Options for Women East our trained staff and volunteer doctors are well equipped to meet their needs and yes, we are in the business of helping "Life Happen"! Next time you hear someone say "Life Happens" (or the more common derivation of that phrase) think of Options for Women East and say a prayer for our continued success.

For twenty-nine years LifeCare Center East and now Options for Women East has been in the business of supporting new life as it happens. Your prayers and financial support are critical to our success. When the storms of life rage and lives hang in the balance, we are there.

Together, with God's help, we will continue to make a real difference for life right here and right now in the East Metro. Happy Anniversary, Options for Women East! May God bless our efforts in the coming years.

Greg Mencke, Board President OFWE P.S. Please take some time and look at our new web sites: optionsforwomeneast.com and ofwepartners.com





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St. Paul, MN 55106

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